

Our Ref: RT/ms

23rd February 2000

PGA Tour
Ponte Vedra Beach,
FL 32082
USA

For the attention of Teenya LaPorte.

Dear Ms. LaPorte

Following a conversation with Mr. Bill Garcia I am writing to provide you with some feedback on the courses that Mr. Garcia has run for Honeywell International. During the period October 1999 to February 2000 we have put approximately 150 people through his Negotiations Skills workshop.

From our perspective, the courses were very professionally run and the feedback from the delegates attending the course has been excellent. Mr Garcia's courses have proved to be of real value in helping our people build their negotiation capability and I would endorse that we have seen this training as a worthwhile investment.

I trust the information given above is sufficient for your needs, however if you would like to contact me directly for more information, please feel free to do so.

Yours sincerely
HONEYWELL INTERNATIONAL

Rita Trehan
Program Leader Europe
Leadership and Development