



DE LA RUE plc

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Mr W F Garcia
Garcia & Associates Inc
9228 Creighton Dr
Powell
Ohio 43065
USA

Dear Bill

It was a pleasure seeing you at dinner last night. Thank you again for another successful week.

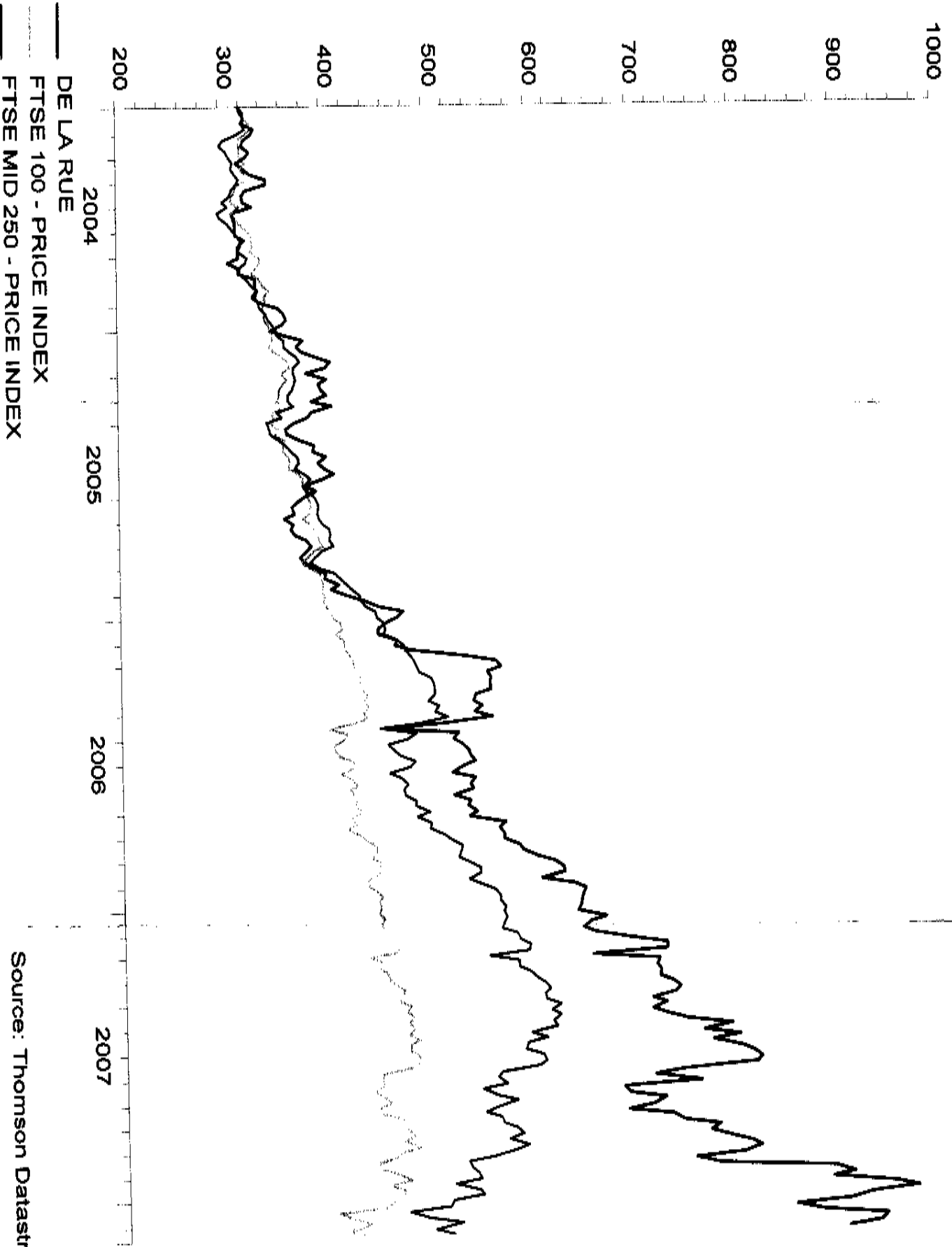
You mentioned an opportunity with Metavante, a company I am familiar with as they work closely with many of our clients. I'm writing to encourage you to use me as a reference with them should that be helpful. I would be glad to let them know about the rave reviews you have received over the years, as well as the solid ROI you have provided. Your workshops have had a positive impact on our employees' ability to negotiate which has undoubtedly enhanced our performance. I think the attached chart shows this admirably!

Best regards

Yours sincerely

Leo Quinn

21/2/08



Source: Thomson Datastream